

## The Cobb-Douglas function as a flexible function Frédéric Reynés

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## THE COBB-DOUGLAS FUNCTION AS A FLEXIBLE FUNCTION Analyzing the substitution between capital, labor and energy

Fédéric Reynès

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OFCE 10 place de Catalogne | 75014 Paris | France Tél. +33 1 44 18 54 87

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#### **ABOUT THE AUTHORS**

**Frédéric Reynès** French Economic Observatory (OFCE), France. Also Netherlands Economic Observatory (NEO), Netherlands Netherlands Organization for Applied Scientific Research (TNO), Netherlands Corresponding author. **Email Address:** frederic.reynes@sciencespo.fr

#### ABSTRACT

By defining the Variable Output Elasticities Cobb-Douglas function, this article shows that a large class of production functions can be written as Cobb-Douglas function with non-constant output elasticity. Compared to standard flexible functions such as the Translog function, this framework has several advantages. [1] It does not requires the use of a second order approximation. [2] This greatly facilitates the deduction of linear input demands function without the need of involving the duality theorem. [3] It allows for a generalization of the CES function to the case where the elasticity of substitution between each pair of inputs is not necessarily the same. [4] This provides a more general and more flexible framework compared to the traditional nested CES approach while facilitating the analyze of the substitution properties of nested CES functions. The case of substitutions between energy, capital and labor is provided.

#### **KEY WORDS**

flexible production functions, Cobb-Douglas function, CES function, substitution capital-labor-energy

#### JEL

D24, E23.

#### The Cobb-Douglas Function as a Flexible Function: Analyzing the Substitution Between Capital, Labor and Energy

#### 1. Introduction

In their influential contribution to economic theory, Cobb and Douglas (1928) introduced a class of production functions that was named after them. Since, the Cobb-Douglas (CD) function has been (and is still) abundantly used by economists because it has the advantage of algebraic tractability and of providing a fairly good approximation of the production process. Its main limitation is to impose an arbitrary level for substitution possibilities between inputs. To overcome this weakness, important efforts have been made to develop more general classes of production function with as a corollary a strong increase in complexity (for a survey see e.g. Mishra, 2010).

Arrow et al. (1961) introduced the Constant Elasticity of Substitution (CES) production function which has the advantage to be a generalization of the three main functions that were used previously: the linear function (for perfect substitutes), the Leontief function (for perfect complements) and the CD function, which assume respectively an infinite, a zero and a unit elasticity of substitution (ES) between production factors.

A limitation of the CES function is known as the impossibility theorem of Uzawa (1962) - McFadden (1963) according to which the generalization of the class of function proposed by Arrow et al. (1961) to more than two factors imposes a common ES between factors. To allow for different degrees of substitutability between inputs, Sato (1967) proposed the approach of nested CES functions which has proved very successful in general equilibrium modeling and econometric studies because of its algebraic tractability. The substitution between energy and other inputs is one of the main applications (e.g. Prywes, 1986; Van der Werf, E., 2008; Dissou et al., 2015). Although this method is flexible, some substitution mechanisms remain constrained and the choice of the nest structure is often arbitrary.

To overcome this limit, several "flexible" production functions have been proposed such as the Generalized Leontief (GL) (Diewert, 1971) and the Transcendental Logarithmic (Translog) function (Christensen et al., 1973)<sup>1</sup>. These are second order approximations of any arbitrary twice

<sup>&</sup>lt;sup>1</sup> The estimation approach of a CES function using a second order approximation proposed by Kmenta (1967) is often seen as a pre-cursor to the Translog function.

differentiable production functions<sup>2</sup>. They have the advantage not to impose any constraint on the value of the ES between different pairs of inputs but their use is much more complex. This at least partly explains their little success in general equilibrium modeling compared to the nested CES approach<sup>3</sup>. Two difficulties are particularly limiting:

- Due to the complexity of the function, the demands for inputs cannot be derived directly from the specification of the flexible production function. Using the Sheppard lemma and the duality theorem, the demands for inputs are derived from a second order approximation of the cost function at the optimum. This approach raises at least three issues. First, one needs to have data about costs in order to derive their relation with the input prices and production over time. Second, estimating the ES through the econometric estimation of a cost function rises important endogeneity issues since by construction the production cost is a function of the input prices. Third, the presence of rigidity in inputs (in particular in equipment) does not guaranty that the approximation is at the optimum. This may invalidate the key assumption underlying the Sheppard lemma and the duality theorem.
- Because of the use of a linear approximation, it is often difficult to impose the theoretical curvature conditions of the isoquants (see Diewert and Wales, 1987). This may generate poor results in the case of important variations of prices. As a consequence, the approach may be unsuitable for use in applied general equilibrium modeling because it may lead to the failure of the solver algorithm<sup>4</sup>.

Whereas the existing literature has attempted to overcome the weakness of the CD function by proposing more general but also more complex alternatives, we remain here in the tractable framework of the CD function and investigate the condition under which it can be used as a flexible function. We show that any homogeneous production function can be written as a CD function

 $<sup>^2</sup>$  For a formal proof in the case of the Translog function see e.g. Grant (1993). A theoretical discussion on this function can also be found in Thompson (2006) whereas Koetse et al. (2008) provide a meta-analysis of empirical studies estimating the substitution between capital and energy with a Translog function.

<sup>&</sup>lt;sup>3</sup> See Jorgenson (1998) for the use of Translog function in general equilibrium modeling.

<sup>&</sup>lt;sup>4</sup> For a discussion see Perroni and Rutherford (1995) who argue that traditional flexible functional forms suffer from an excess of flexibility. They advocate for the use of the nested CES cost function which is globally well-behaved and can provide a local approximation to any globally well-behaved cost function.

where the output elasticities are not constant (unless the ES between inputs is equal to one). As we shall see, this approach has several advantages:

- It avoids the tedious algebraic of the second order approximation traditionally used in flexible functions.
- This approach allows for the derivation of algebraically tractable input demand functions without involving the duality theorem and the approximation of the cost function at the optimum.
- This greatly facilitates the deduction of linear input demands that can be estimated using standard linear regression models.
- This new class of function allows for a generalization of the CES to the case where the ES between each pair of inputs are not necessarily the same and hence for avoiding the limitation of the impossibility theorem and the use of the nested CES approach. This may prove very useful to analyze the substitution phenomena between energy and other inputs.
- This allows for easily introducing different levels of ES between production factors. In particular, changing the level of elasticity between factors is easier than in the nested CES approach since it does not require changing the structure of the nest. Moreover, relevant constrains on the ES parameters allows for reproducing the particular case of a nested CES function.

Section 2 defines the Variable Output Elasticities CD (VOE-CD) function in the general case of *J* inputs and shows that the CD function can be seen as a flexible function generalizing any homogeneous function. Section 3 shows that the VOE-CD provides a generalization of the CES function where the ES between each pair of inputs are not necessarily the same. Section 4 compares numerically the CES function with its VOE-CD formulation in the case of two inputs. Section 5 derives the demand for inputs that minimizes the production costs in the case of a VOE-CD production function. Section 6 investigates the particular case of a nested CES function with 3 inputs (e.g. capital-labor-energy) and shows that its VOE-CD formulation allows for a straightforward analysis of the substitution properties of system of nested CES functions. Section 7 concludes.

#### 2. The Variable Output Elasticities Cobb-Douglas function

In order to characterize the VOE-CD function, let us first define a general specification for the technology of production (Definition 1):

#### **DEFINITION 1.** The production function is:

1. a continuous and twice differentiable function  $Q^5$ :

$$\mathcal{Q} = \mathcal{Q}(X_1, X_2, \dots, X_j, \dots, X_J) \tag{1}$$

Where  $X_j$  is the quantity of input (or production factor)  $j \in [1;2;...;J]$  used to produce the quantity of production (or output) Q.

2. homogeneous of degree 1 (constant returns-to-scale)<sup>6</sup>

3. increasing in inputs: 
$$Q'(X_j) = \frac{\partial Q}{\partial X_j} > 0$$

4. strictly concave (reflecting the law of diminishing marginal returns):  $Q''(X_j) = \frac{\partial^2 Q}{(\partial X_j)^2} < 0$  and

$$\frac{\partial \left( \mathcal{Q}'(X_j) \right)}{\partial X_{j'}} = \frac{\partial^2 \mathcal{Q}}{\partial X_j \partial X_{j'}} > 0$$

<sup>5</sup> In this paper, the first and second partial derivatives of the function Q with respect to  $X_j$  are respectively  $Q'(X_j) = \frac{\partial Q}{\partial X_j}$  and  $Q''(X_j) = \frac{\partial^2 Q}{(\partial X_j)^2}$ . Variables in growth rate are referred to as  $\dot{X} = \frac{dX}{X} = \frac{d(\ln X)}{dX}$ . All parameters written in Greek letter are positive.

<sup>&</sup>lt;sup>6</sup> If one assumes that  $X_j$  is the quantity of "efficient" input and  $Q = Y^{1/\theta}$  where Y is the level of production and  $\theta$  the level of returns-to-scale, all the results presented below can be generalized to account for increasing/decreasing returns-to-scale and technical progress.

**PROPOSITION 1.** Any production function as defined in Definition 1 can be written as follow:

$$\dot{Q} = \sum_{j=1}^{J} \varphi_j \dot{X}_j \Leftrightarrow d(\ln Q) = \sum_{j=1}^{J} \varphi_j d(\ln X_j)$$
(2)

with

$$\varphi_{j} = \frac{Q'(X_{j})X_{j}}{\sum_{j'=1}^{J} Q'(X_{j'})X_{j'}} = \left(\sum_{j'=1}^{J} \frac{Q'(X_{j'})X_{j}}{Q'(X_{j})X_{j}}\right)^{-1}$$
(3)

Where  $\varphi_j \in [0;1]$  is the output elasticity (OE) of input *j*. It measures the relative change in output induced by a relative change in input *j*. Moreover,  $\sum_{j=1}^{J} \varphi_j = 1$  [Equation (3)]<sup>7</sup>.

**PROOF:** The total differential of the production function (1),

$$d Q = \sum_{j=1}^{J} \frac{\partial Q}{\partial X_j} d X_j$$
(4)

can be rewritten in growth rate:

$$\frac{\mathrm{d}Q}{Q} = \sum_{j=1}^{J} \frac{Q'(X_j)X_j}{Q} \frac{\mathrm{d}X_j}{X_j} \Leftrightarrow \dot{Q} = \sum_{j=1}^{J} \frac{Q'(X_j)X_j}{Q} \dot{X}_j$$
(5)

The Euler's Theorem states that a function which is homogeneous of degree 1 can be express as the sum of its arguments weighted by their first partial derivatives:

$$Q = \sum_{j=1}^{J} Q'(X_j) X_j \tag{6}$$

Incorporating (6) into (5), we see that (4) can equivalently be written as Equations (2) and (3).  $\Box$ 

<sup>&</sup>lt;sup>7</sup> This comes from Definition 1.2, that is from the hypothesis of constant returns to scale.

The re-writing of a degree one homogenous production function [as Equation (1)] in growth rate [as Equation (2)] has already been proposed in the literature. By analyzing the properties of linear homogenous production functions, Ferguson (1969, pp. 76-83) uses the concept of OE to construct what he calls the "function coefficient" which is defined as the elasticity of output with respect to a proportional changes in all inputs. He shows that the function coefficient is greater (resp. equal, smaller) than/to one in the case of decreasing (resp. constant, increasing) returns to scale. More recently Kümmel et al. (1985, 2002) derive the explicit specification of the OE in the case of a Translog and a LINEX function with three inputs. For both cases, they show that the OE of each input is a function of the input ratios between labor, capital and energy which is a major difference compared to the CD function where every OE is constant.

However these studies base their analysis on Equation (5) which is an intermediary step to reach Equations (2) and (3) of Proposition 1. In other words, they do not draw the full implication of the Euler's Theorem on the specification of the OE. As shown in Equation (3), the Euler's Theorem allows for expressing the OE as a function of the sum of the ratio between the marginal productivities of each pair of inputs times the ratio between the same pair of inputs:  $\frac{Q'(X_j)X_{j'}}{Q'(X_j)X_j}$ .

As we shall see, this is important for at least two reasons: (1) the notion of ES imposes a link between the input ratio and their marginal productivity; (2) profit maximization implies that at the optimum, the ratio between the marginal productivities of two inputs equals the ratio between their prices. One can therefore expect to draw additional results to the existing literature from Proposition 1.

To the best of our knowledge, the current paper is the first to derive the full implications of the Euler's Theorem on the specification of the OE which may prove very promising both for the theoretical and empirical analysis of production functions. To get a grasp of the underlying intuition, recall that the specification presented in Proposition 1 is perfectly equivalent to the total differential of the production function (1), that is to Equation (4). Assuming that production and the other inputs are constant (d  $Q = d X_j = 0$  for  $j \neq j', j''$ ), Equation (4) provides the textbook specification of the Marginal Rate of Substitution (MRS) between two inputs. The MRS between inputs j'' and j' is equal to the ratio between their marginal productivity:

$$MRS_{jj'} = \frac{dX_{j'}}{dX_{j'}} = -\frac{Q'(X_{j'})}{Q'(X_{j'})}$$
(7)

The MRS being the first derivative of the isoquant (the slope of the iso-production curve), its integral is the isoquant itself. We can use this property to derive various classes of production functions by formulating hypothesis about the specification of the marginal productivity of each input. For instance, in the case of perfect substitutes, the MRS is constant and the isoquant is a straight line. For less substitutable input, the MRS is increasing and the isoquant is more convex. Assuming a single reference point where the combination for the levels of production and inputs is known, the integral of the MRS from this point allows for drawing any isoquant and thus for deriving any production function. Because of the strict equivalence between Proposition 1 and Equation (4), we shall see that this amount to formulating hypothesis regarding the specification of the OEs.

Equation (2) is nothing else but a CD function written in growth rate (or logarithmic first difference) homogeneous of degree 1. However here the OEs,  $\varphi_j$ , are not necessarily constant as in the standard CD function written in level. For this reason and in order to avoid any ambiguity, we shall from now on adopt the following definition.

**DEFINITION 2.** The VOE-CD function and the COE-CD function

1. A production function is a <u>Variable</u> Output Elasticities Cobb-Douglas (<u>V</u>OE-CD) function if it reads as Equations (2) and (3).

2. A production function is a <u>Constant</u> Output Elasticities Cobb-Douglas (<u>C</u>OE-CD) function if it reads as:

$$Q = \prod_{j=1}^{J} X_{j}^{\varphi_{j}} \Leftrightarrow \ln Q = \sum_{j=1}^{J} \varphi_{j} \ln X_{j}$$
(8)

Where the OEs,  $\boldsymbol{\varphi}_i$ , are constant.

3. A production function is a VOE-CD function <u>in level</u> if it reads as Equations (8) and (3).

#### **PROPOSITION 2.**

1. A VOE-CD function as defined in Definition 2.1 is equivalent to a COE-CD function as defined in Definition 2.2 if the OEs,  $\varphi_i$ , are all constant.

2. A VOE-CD function in level as defined in Definition 2.3 is <u>not</u> equivalent to a VOE-CD function as defined in Definition 2.1. The higher the changes in the OEs,  $\varphi_j$ , are, the higher the gap between the VOE-CD function (Definition 2.1) and the VOE-CD function in level (Definition 2.3).

#### **PROOF:**

1. Taking the integral of Equation (2) assuming that  $\varphi_j$ , are constant for all j = [1; J] leads to the specification in level (8):  $\int d(\ln Q) = \ln Q \equiv \sum_{j=1}^{J} \varphi_j \int d(\ln X_j) = \sum_{j=1}^{J} \varphi_j \ln X_j$  (the constants of

integration is set to zero for algebraic simplicity).

2. Taking the total derivative of Equation (8) leads to,

$$d(\ln Q) = \sum_{j=1}^{J} \left( \frac{\partial \ln Q}{\partial \ln X_j} d(\ln X_j) + \frac{\partial \ln Q}{\partial \varphi_j} d(\varphi_j) \right) = \sum_{j=1}^{J} \left( \varphi_j d(\ln X_j) + (\ln X_j) d(\varphi_j) \right) \quad \text{which is not}$$

equivalent to Equation (2). The VOE-CD function in level (Definition 2.3) tend toward a VOE-CD function (Definition 2.1) if  $d(\varphi_i) \rightarrow 0$ ).  $\Box$ 

Proposition 2.1 shows that the VOE-CD function encompasses the case of the COE-CD function. This simply comes from the fact that the COE-CD function is one particular type of degree 1 homogenous function whereas the VOE-CD function can serve as a generalization of all type of degree 1 homogenous function. Proposition 2.2 shows that the VOE-CD function in level, Equation (8), leads to a different outcome than the VOE-CD function (2) even if one allows for the OEs to vary. It can therefore not be used as a generalization of all type of degree 1 homogenous function 4.2, the VOE-CD function in level (8) provides a poor approximation of the specification in logarithmic first difference (2) in the case of an important change in the ratio between marginal productivities (i.e. between input prices).

#### 3. The VOE-CD as a generalization of the CES function

Although we have shown that any function (1) can be reformulated as a VOE-CD function (2)-(3), the particular cases embodied in the CES function are worth few developments (Section 4 compares graphically the CES function and its VOE-CD formulation in the case of 2 inputs). As shown in Proposition 2.1, the COE-CD function is one particular case of the VOE-CD function. It corresponds to the case where the ES between each input is equal to one. This can easily be seen when one introduces the definition of the ES proposed by Hicks (1932) and Robinson (1933).

**DEFINITION 3.** The ES of Hicks (1932) and Robinson (1933) between inputs j and j' ( $\eta_{jj'}$ ) measures the change in the ratio between two factors of production due to a change in their relative marginal productivity, i.e. in the MRS. Its specification is:

$$-\eta_{jj'} = \frac{\mathrm{d}\ln(X_{j'}/X_{j'})}{\mathrm{d}\ln\left(\mathcal{Q}'(X_{j})/\mathcal{Q}'(X_{j'})\right)} \Leftrightarrow \frac{\mathcal{Q}'(X_{j})}{\mathcal{Q}'(X_{j'})} = \xi_{jj'} \left(\frac{X_{j}}{X_{j'}}\right)^{-1/\eta_{j'}} \tag{9}$$
$$\Leftrightarrow \dot{X}_{j} - \dot{X}_{j'} = -\eta_{jj'} \left(\dot{\mathcal{Q}}'(X_{j}) - \dot{\mathcal{Q}}'(X_{j'})\right)$$

Where  $\xi_{jj'} = \frac{\tilde{\varphi}_j}{\tilde{\varphi}_{j'}}$  is a constant of integration that reflects the relative weight of each input in the production function:  $\sum_{j=1}^{J} \tilde{\varphi}_j = 1^8$ .

The expected sign of the ES defined in Definition 3 is negative although it can theoretically be positive (see Section 6). Therefore, when the ES has its expected sign (negative), the parameter  $\eta_{jj'}$  is positive. Unless stated otherwise, for convenience the term ES will refer from now on to the

<sup>&</sup>lt;sup>8</sup> In applied general equilibrium models, these weights are calibrated at a reference point in time using base year data.

parameter  $\eta_{jj'}$  that is to the negative of the ES (or its absolute value). Notice also that this definition of the ES is symmetric:  $\eta_{jj'} = \eta_{j'j'}$ <sup>9</sup>.

**PROPOSITION 3.** The combination of the definition of the ES (Definition 3) to the definition of the VOE-CD function (Definition 2.1) provides a generalization of the CES function where the ES between each pair of inputs are not necessarily the same and where the OE of input *j* is:

$$\boldsymbol{\varphi}_{j} = \left(\sum_{j'=1}^{J} \frac{\tilde{\boldsymbol{\varphi}}_{j'}}{\tilde{\boldsymbol{\varphi}}_{j}} \left(\frac{X_{j'}}{X_{j}}\right)^{1-1/\eta_{j'}}\right)^{-1}$$
(10)

#### **PROOF:**

Integrating (9) into (3) by solving for the ratios between the marginal productivities leads to Equation (10)  $\Box$ 

**COROLLARY 1.** Under the assumption of a CES function, the ES is common between each pair of input:  $\eta_{jj'} = \eta$  for all j, j'.

1. The specification of the OE is:

$$\boldsymbol{\varphi}_{j} = \left(\sum_{j=1}^{J} \frac{\tilde{\boldsymbol{\varphi}}_{j'}}{\tilde{\boldsymbol{\varphi}}_{j}} \left(\frac{X_{j'}}{X_{j}}\right)^{1-1/\eta}\right)^{-1}$$
(11)

<sup>&</sup>lt;sup>9</sup> Extrapolating the results presented below to the asymmetric case using the definition of the ES proposed by Morishima and advocated by Blackorby and Russell (1989) is straightforward but complicates their algebraic exposition. This generalization requires to change Equation (9) into  $\dot{X}_j - \dot{X}_{j'} = -\eta_{jj'}\dot{Q}'(X_j) + \eta_{j'j}\dot{Q}'(X_{j'})$  with  $\eta_{jj'} \neq \eta_{j'j}$ .

2. If the ES is equal to one  $(\eta = 1)$ , the OEs are constant:  $\varphi_j = \left(\sum_{j=1}^{J} \frac{\tilde{\varphi}_{j'}}{\tilde{\varphi}_{j}}\right)^{-1} = \frac{\tilde{\varphi}_j}{\sum_{j=1}^{J} \tilde{\varphi}_{j'}}$ . The VOE-CD

collapses into a COE-CD function (Definition 2.2).

3. If the ES tends to zero  $(\eta \rightarrow 0)$ , the OE can take the following values:

$$\varphi_{j} = \frac{\tilde{\varphi}_{j}}{\sum_{j'=1}^{J} \tilde{\varphi}_{j'}} \text{ if } \frac{X_{j}}{X_{j'}} = 1 \text{ whereas } \varphi_{j} \to 0 \text{ (resp. 1) if } \frac{X_{j}}{X_{j'}} > 1 \text{ (resp. <1) } \text{. The VOE-CD function}$$

tends toward a Leontief function that characterizes perfect complements.

4. If the ES tends toward infinity  $(\eta_{jj'} \to +\infty)$ , the OE tends toward  $\varphi_j = \frac{\tilde{\varphi}_j X_j}{\sum_{j'=1}^{J} \tilde{\varphi}_j X_{j'}}$ . The VOE-CD

function tends toward a the linear production function that characterizes perfect substitutes:

$$\mathrm{d} \, \mathcal{Q} = \sum_{j=1}^{J} \tilde{\varphi}_{j} \, \mathrm{d} \, X_{j} \Leftrightarrow \mathcal{Q} = \sum_{j=1}^{J} \tilde{\varphi}_{j} X_{j} \, .$$

#### **PROOF:**

1. Straightforward from Equation (10). 2. to 4. Straightforward from Equation (11).

Corollary 1.2 can be explained by the fact that with an ES equal to one, any change in the ratio between two inputs is exactly compensated by the change in their relative marginal productivity (see Equation (9)), so that the OE is always constant. Corollary 1.3 reflects the perfect complementary between inputs: increasing the quantity of input *j* while leaving the quantity of the other inputs constant does not increase the level of production because the marginal productivity of input *j* falls to zero (thus  $\varphi_j \rightarrow 0$ ); increasing the quantity of the other inputs *j'* while leaving the quantity of the input *j* constant does not increase the level of production either but increases the marginal productivity of input *j* (thus  $\varphi_j \rightarrow 1$ ); the OEs stay constant only if the quantities of every input increase in the same proportion. Corollary 1.4 reflects the perfect substitutability between inputs where the marginal productivity of each input is always constant and equal to  $\tilde{\varphi}_j$  whatever the level of the ratio between inputs is.

#### 4. Numerical simulation: the case of 2 inputs

In order to make the analytical results of Sections 2 and 3 more concrete, this section provides a numerical illustration by comparing the CES function and its VOE-CD formulation.

#### 4.1. The CES function and its VOE-CD formulation

We consider the case of two inputs (e.g. energy and capital) in order to allows for graphical representation. Assuming that the ES between Input 1 and Input 2 is  $\eta$ , the specification of the CES function is:

$$Q = \left(\tilde{\varphi}_1 X_1^{(\eta-1)/\eta} + \tilde{\varphi}_2 X_2^{(\eta-1)/\eta}\right)^{\eta/(\eta-1)}$$
(12)

The corresponding MRS calculated according to (7) is:

$$MRS_{1,2} = \frac{dX_2}{dX_1} = -\frac{Q'(X_1)}{Q'(X_2)} = -\frac{\tilde{\varphi}_1}{\tilde{\varphi}_2} \left(\frac{X_1}{X_2}\right)^{-1/\eta}$$
(13)

From Equations (2) and (10), the VOE-CD reformulation of the CES function (12) is:

$$\dot{Q} = \varphi_1 \dot{X}_1 + \varphi_2 \dot{X}_2 \Leftrightarrow d(\ln Q) = \varphi_1 d(\ln X_1) + \varphi_2 d(\ln X_2)$$
(14)

$$\varphi_{1} = \frac{\tilde{\varphi}_{1} X_{1}^{1-1/\eta}}{\tilde{\varphi}_{1} X_{1}^{1-1/\eta} + \tilde{\varphi}_{2} X_{2}^{1-1/\eta}} \quad \text{and} \quad \varphi_{2} = 1 - \varphi_{1}$$
(15)

Notice that the reformulation (14) and (15) assuming a constant production ( $\dot{Q} = 0$ ) leads thus to the MRS (13) calculated directly from the CES function (12). Taking the integral of Equation (13) from a reference point ( $Q_a; X_{1,a}; X_{2,a}$ ), where the combination of production and inputs levels is known (e.g. the combination at the base year), allows for drawing the isoquant:

$$X_{2,b} - X_{2,a} = \int_{a}^{b} dX_{2} = \int_{a}^{b} -\frac{\tilde{\varphi}_{1}}{\tilde{\varphi}_{2}} \left(\frac{X_{1}}{X_{2}}\right)^{-1/\eta} dX_{1}$$
(16)

13

with

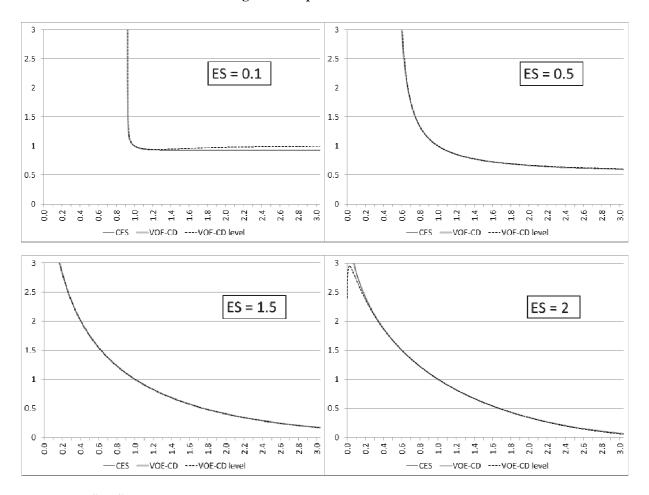
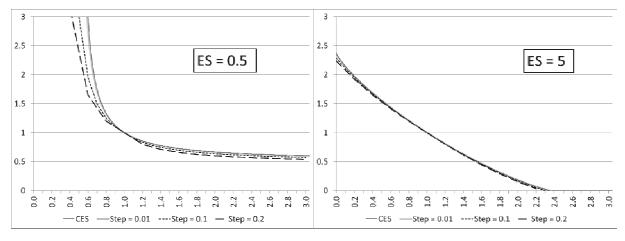


Figure 1. Isoquant for various ES

Key: Q = 1;  $\tilde{\varphi}_1 = \tilde{\varphi}_2 = 0.5$ ; X-axis: Input 1 ( $X_1$ ); Y-axis: Input 2 ( $X_2$ ); CES: isoquant of the CES function [Equation (12)]; VOE-CD: isoquant of the VOE-CD function [Equations (14) and (15)] with a step  $dX_1 = 0.001$ ; VOE-CD level: isoquant of the VOE-CD function written in level [Equations (17) and (15)]; Source: author's calculation.

In numerical simulation, the accuracy of Equation (16) depends on the integral step used: if the step is very small, i.e. if  $dX_1 \rightarrow 0$ , the simulation converges to the exact specification (12). The higher the step, the less convex the simulated isoquant compared to the exact one. This means that the VOE-CD formulation of a CES function tends to exaggerate the actual level of substitution between inputs. This means also that for a given step, the accuracy of the simulation is better for high levels of ES than for low levels. In the limit case of perfectly substitutable inputs ( $\eta \rightarrow \infty$ ), the

simulation is very accurate even for a high step since in this case the MRS is constant and independent on the ratio between inputs:  $MRS_{1,2} \rightarrow -\frac{\tilde{\varphi}_1}{\tilde{\varphi}_2}$ .



#### Figure 2. Isoquant for various steps

Key: Q = 1;  $\tilde{\varphi}_1 = \tilde{\varphi}_2 = 0.5$ ; X-axis: Input 1 ( $X_1$ ); Y-axis: Input 2 ( $X_2$ ); CES: isoquant of the CES function [Equation (12)]; Step = 0.01 (resp. 0.1; 0.2): isoquant of the VOE-CD function [Equations (14) and (15)] with a step  $dX_1 = 0.01$  (resp. 0.1; 0.2); Source: author's calculation.

Figure 1 compares the isoquants calculated with a CES function (12) (referred as CES) and with a VOE-CD function according to (16) (referred as VOE-CD) assuming different ES and the following hypotheses: Q = 1 and  $\tilde{\varphi}_1 = \tilde{\varphi}_2 = 0.5$ . Because the step chosen is small ( $dX_1 = 0.001$ ), there is no visual difference between the two curves. The comparison of curves using different steps is shown in Figure 2. We see that using a step that is ten times higher ( $dX_1 = 0.01$ ) still provides an accurate result with hardly no visual difference compared to the exact isoquant. This is not the case for a step that is 100 or 200 times higher ( $dX_1 = 0.1$  or 0.2) and for which the isoquant appears clearly less convex. As expected from the above discussion, the bias is more important when inputs are more complement (Figure 2, ES = 0.5) than substitute (Figure 2, ES = 5).

#### 4.2. Level versus first difference

Proposition 2.2 has shown that VOE-CD function in level is not equivalent to the VOE-CD written in logarithmic first difference. We investigate here the behavior of a VOE-CD function in level in order to measure the importance of the bias. To do so, we have drawn an additional curve in Figure 1 (referred as VOE-CD <u>level</u>) that uses the specification of Definition 2.3 in the case of 2 inputs:

$$\ln Q = \varphi_1 \ln X_1 + \varphi_2 \ln X_2 \Leftrightarrow Q = X_1^{\varphi_1} X_2^{\varphi_2}$$
(17)

The specification for the OEs remains therefore the one of Equation (15). This specification in level is equivalent to the specification in first difference (14) only if the OEs are constant (Proposition 2.1), i.e. in the case of a unit ES between inputs (Corollary 1.2). Indeed in such a case, Equation (17) is the integral of Equation (14). For any other level of ES, Equation (17) may not provide a good approximation especially for large changes in OEs (Proposition 2.2). These will be caused by changes in the input ratio in combination with high (>>1) or low (<<1) level of ES (see Equations (15) or (10)).

Figure 1 confirms this expectation by showing that the curvature conditions are only satisfied locally around a reference point where the input ratio is equal to one<sup>10</sup>. At this point, the MRS is equal to the relative weight between each input,  $MRS_{1,2} = -\frac{\tilde{\varphi}_1}{\tilde{\varphi}_2}$ , irrespective of the chosen level of ES.

For ES levels close to one (between 0.5 and 1.5), the specification (17) in level gives still a pretty good approximation of the exact CES function (12) with no visual difference (see Figure 1) despites an important change in the input ratio that corresponds to a change in the MRS (i.e. in the relative price between inputs) of more than 800%. For lower or higher level of substitution, we can visually

<sup>&</sup>lt;sup>10</sup> Because the OEs depend on the input ratio, the derivation of the isoquant from a VOE-CD function in level is not as straightforward as the one from a COE-CD function. It requires reformulating Equation (17) as follows:  $\ln(X_2) = \ln(Q) - \varphi_1 \ln(X) \text{ with } X = X_1 / X_2 \text{ and } \varphi_1 = \left(1 + X^{1/\eta - 1}.\tilde{\varphi}_2 / \tilde{\varphi}_1\right)^{-1}.$ 

see that the isoquant misbehave when far from the reference point. When inputs are close to perfect complement (ES = 0.1), the isoquant increases after a certain point (Figure 1). Nevertheless reaching this point would require a change in the input price ratio of more than 200%. When the ES is higher than one, the isoquant becomes concave at a certain point. However, here as well the approximation remains quite good around the reference point since the isoquant starts to misbehave only when the change in the input price ratio is higher than 6 700% (resp. 175%) for an ES level of two (resp. ten; Figure not shown).

Although the VOE-CD function in level is biased, it provides a reasonable approximation of the CES function around the reference point. The reason is that the change in the OE (15) when the input ratio varies is close to the variation in the OE that would allow reproducing exactly the CES function. Dividing the CES function (12) and the VOE-CD function in level (17) by  $X_2$  and equating the two expressions give the specification of the OE that would allow for reproducing exactly the CES function:

$$\varphi_{1} = \frac{\ln\left(\tilde{\varphi}_{1} + \tilde{\varphi}_{2}\left(\frac{X_{1}}{X_{2}}\right)^{1-1/\eta}\right)}{\ln\left(\frac{X_{1}}{X_{2}}\right)^{1-1/\eta}}$$
(18)

Figure 3 shows the evolutions of the OE (18) for various ES. The X-axis reports the changes in Input 1 which (for a constant level of production) are related to the changes in the ratio between Input 1 and Input 2  $(X_1 / X_2)$ . When the ratio between Input 1 and Input 2 increases, the OE of Input 1 increases (resp. decreases) if the ES is lower (resp. higher) than one. All curves cross at the reference point where the input ratio is equal to one. The OE (15) follows a very similar pattern (Figure 4) although noticeable differences appear when the distance from the reference point increases. This error of approximation is the reason for the iso-production curve misbehavior that we have seen above.

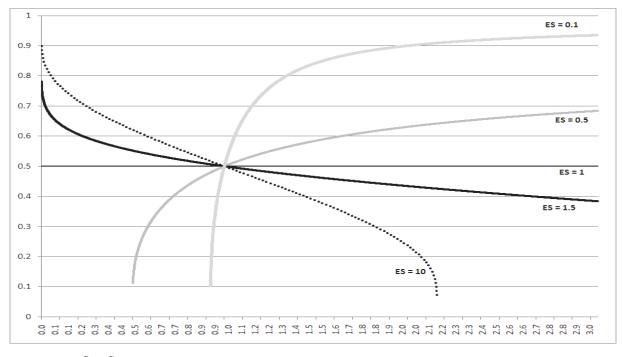
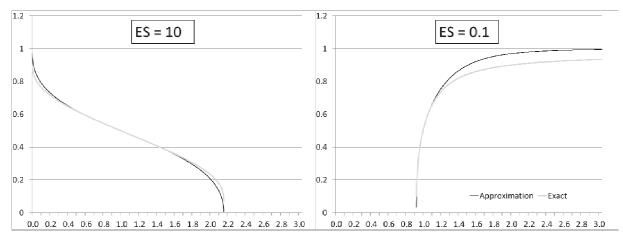


Figure 3. Evolution of the OE for various ES

Key: Q = 1;  $\tilde{\varphi}_1 = \tilde{\varphi}_2 = 0.5$ ; X-axis: Input 1 ( $X_1$ ); Y-axis: OE of Input 1 ( $\varphi_1$ ) [Equation (18)]; Source: author's calculation.

Figure 4. Evolution of the OE



Key: Q = 1;  $\tilde{\varphi}_1 = \tilde{\varphi}_2 = 0.5$ ; X-axis: Input 1 (X<sub>1</sub>); Y-axis: OE of Input 1 ( $\varphi_1$ ); Exact: OE of Input 1 calculated with Equation (18); Approximation: OE of Input 1 calculated with Equation (15); Source: author's calculation.

#### 5. The demand for inputs

We now deduce the demand for inputs in the case of the VOE-CD production function (2) and (3). Driven by a maximizing profit behavior, the producer chooses her demand for each input by minimizing her production cost (19) subject to the technical constraint (1):

$$C = \sum_{j=1}^{J} P_j^X X_j \tag{19}$$

Where  $P_j^X$  is the price of input *j*. The Lagrangian to this problem is:

$$L = C - \lambda \left( \mathcal{Q} - \mathcal{Q}(X_j) \right)$$
<sup>(20)</sup>

The well-known first order necessary condition  $(L'(X_j)=0)$  says that at the optimum, the ratio between the marginal productivities of two inputs equals the ratio between their prices<sup>11</sup>:

$$Q'(X_j) / Q'(X_{j'}) = P_j^X / P_{j'}^X$$
 (21)

The combination of Equations (3) and (21) shows that, at the optimum, the OE of Input *j* in the VOE-CD function corresponds to the cost share of input *j*:

$$\varphi_{j} = \frac{P_{j}^{X} X_{j}}{\sum_{j'}^{J} P_{j'}^{X} X_{j'}}$$
(22)

Under the assumption that the sales' revenues of production are totally exhausted by the remuneration of the factors of production, Equation (22) is also the share (in value) of input j in the

<sup>&</sup>lt;sup>11</sup> The first order conditions is sufficient for optimality because of the assumption of a strictly concave production function (Definition 1.4).

production and allows for calibrating the VOE-CD function (2) at a base year in the exact same way it is customary to calibrate a COE-CD function<sup>12</sup>.

Combining the first order conditions (21) to the definition of the ES (9) and the production function (2) gives the demand for each factor as a positive function of output and a negative function of the relative prices between production factors (see Appendix A)<sup>13</sup>:

$$\dot{X}_{j} = \dot{Q} - \sum_{j'=1 \atop j' \neq j}^{J} \eta_{j'} \varphi_{j'} (\dot{P}_{j}^{X} - \dot{P}_{j'}^{X})$$
(23)

Assuming a constant ES between inputs,  $\eta_{jj'} = \eta$  for all *j* and *j*', the demand for production factors (23) expectedly simplifies to the specification that is derived from a CES function. The input demand depends only on the relative price between the input price and the average input price index,  $P^{\mathcal{Q}}$  (which corresponds also to the production price under the assumption of profit exhaustion):

$$\dot{X}_{j} = \dot{Q} - \eta (\dot{P}_{j}^{X} - \dot{P}^{Q})$$
<sup>(24)</sup>

with

$$\dot{P}^{\mathcal{Q}} = \sum_{j=1}^{J} \boldsymbol{\varphi}_{j} \dot{P}_{j}^{X}$$
(25)

One may notice that the above specification is similar to the consumer's demand for goods derived from a CES utility function. Here the price index ( $P^{Q}$ ) is nothing else but the linear formulation of the Dixit and Stiglitz (1977) CES price index (e.g. Blanchard and Kiyotaki, 1987).

<sup>&</sup>lt;sup>12</sup> This standard calibration procedure is partly at the origin of the controversy about the robustness of the empirical success of the COE-CD function. According to Samuelson (1979), the CD econometric estimation would do nothing more than reproducing the income distribution identity (for a literature review see e.g. Felipe and Adams, 2005). This controversial issue is largely beyond the scope of the current paper. We keep it for future research.

<sup>&</sup>lt;sup>13</sup> Because of the impossibility theorem, the case of a common ES between all factors is the only possible case where the ES are constant between every pair of inputs. When the ES differs between pairs, at least one ES is not constant. The reason is that the system of Equations (9) is over-identified for a number of inputs higher than 2 (J > 2).

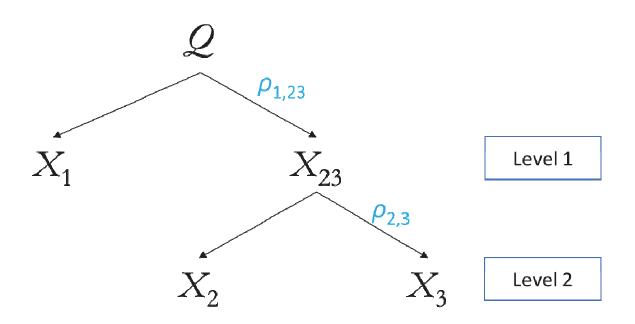
## Substitution properties of a nested CES system: the case of 3 inputs (capital-labor-energy)

The input demand derived from a VOE-CD function (Equation (23)) can also be used to represent a nested production function structure. Such a framework has two advantages compared to a system based on nested CES functions. First, it is more general since the CES function is a particular case of the VOE-CD function. Second, it is more tractable because the input demand derived from a VOE-CD function is linear. This has the advantage to allows for a straightforward analysis of the substitution properties of a system of nested functions.

As an illustration, we shall now reproduce a nested CES structure with a VOE-CD nested structure. Figure 5 shows a textbook case of a two-level nested CES functions with 3 inputs abundantly used in general equilibrium modeling and econometric studies. These inputs generally refer to labor ( $X_1$ ), capital ( $X_2$ ) and energy ( $X_3$ ): also known as KLE (e.g. Prywes, 1986; Van der Werf, 2008)<sup>14</sup>. With these three inputs, several combinations of nested structure are possible. The choice is rather arbitrary but it has often important implication on the substitution properties of the model (for a discussion see Van der Werf, 2008). For the purpose of our illustration, this choice has no consequences on the conclusions presented below. Let us assume that at the first level, labor ( $X_1$ ) can be substituted with the aggregate capital/energy ( $X_{23}$ ) with an ES of  $\rho_{1,23}$ . At the second level, capital ( $X_2$ ) can be substituted to energy ( $X_3$ ) with an ES of  $\rho_{2,3}$ .

<sup>&</sup>lt;sup>14</sup> The more tedious case of an example of nested structure with 4 inputs is derived in Appendix B.

#### Figure 5. Example of nested CES function with 3 inputs



The demand for input (23) can be used to represent this nested structure, replacing eventually Q and  $P_j^X$  by the relevant aggregate. This leads to the following linear system of equations:

$$\dot{X}_{1} = \dot{Q} - \rho_{1,23} \varphi_{23/123} (\dot{P}_{1}^{X} - \dot{P}_{23}^{X})$$
(26)

$$\dot{X}_{2} = \dot{X}_{23} - \rho_{2,3} \varphi_{3/23} (\dot{P}_{2}^{X} - \dot{P}_{3}^{X})$$
(27)

$$\dot{X}_{3} = \dot{X}_{23} - \rho_{2,3} \varphi_{2/23} (\dot{P}_{3}^{X} - \dot{P}_{2}^{X})$$
(28)

$$\dot{X}_{23} = \dot{Q} - \rho_{1,23} \varphi_{1/123} (\dot{P}_{23}^{X} - \dot{P}_{1}^{X})$$
<sup>(29)</sup>

Where  $\varphi_{23/123} = (1 - \varphi_1)$  is the share of the aggregate  $X_{23}$  into the production and  $\varphi_{3/23} = \varphi_3 / (1 - \varphi_1)$ is the share of the input  $X_3$  into the aggregated  $X_{23}$ . Following the same logic,  $\varphi_{2/23} = \varphi_2 / (1 - \varphi_1)$ ,  $\varphi_{1/123} = \varphi_1$ .  $\dot{P}_{23}^X = (\varphi_2 \dot{P}_2^X + \varphi_3 \dot{P}_3^X) / (1 - \varphi_1)$  is the price of the aggregate  $X_{23}$ . By integrating Equation (29) into (28) and (27), it is straightforward to derive the explicit production factors demand as defined in (23) with J = 3:

$$\dot{X}_{1} = \dot{Q} - \eta_{1,2}\varphi_{2}(\dot{P}_{1}^{X} - \dot{P}_{2}^{X}) - \eta_{1,3}\varphi_{3}(\dot{P}_{1}^{X} - \dot{P}_{3}^{X})$$

$$\dot{X}_{2} = \dot{Q} - \eta_{1,2}\varphi_{1}(\dot{P}_{2}^{X} - \dot{P}_{1}^{X}) - \eta_{2,3}\varphi_{3}(\dot{P}_{2}^{X} - \dot{P}_{3}^{X})$$

$$\dot{X}_{3} = \dot{Q} - \eta_{1,3}\varphi_{1}(\dot{P}_{3}^{X} - \dot{P}_{1}^{X}) - \eta_{2,3}\varphi_{2}(\dot{P}_{3}^{X} - \dot{P}_{2}^{X})$$
(30)

We find that the ES between each pair of inputs implicitly defined by the nested system (26)-(29) is:

$$\eta_{1,2} = \eta_{1,3} = \rho_{1,23}$$

$$\eta_{2,3} = \frac{\rho_{2,3} - \rho_{1,23} \cdot \varphi_1}{1 - \varphi_1}$$
(31)

This result allows for analyzing straightforwardly the substitution properties of the nested system when the relative price between input changes. Because of the strong non linearity of the CES function, such an analysis using directly the nested CES system may prove very cumbersome. Because Input 2 and 3 are part of the same aggregate at the first level of the nest, the ES between Input 1 and the other inputs are all equal (see Equation (31)). A decrease of the price of Input 1 leads to an unambiguous increase of its demand to the detriment of the other inputs. Because they are defined at the second level in the nest, the sign of the ES between Input 2 and 3 is ambiguous. The sign of  $\eta_{2,3}$  may be negative: an increase of the price of Input 2 relatively to the price of Input 3 may therefore lead to a decrease of the demand for Inputs 3 whereas Input 2 and 3 are substitutes in level 2. This seemingly unintuitive result comes from the dynamic in the first level of the nest, where the aggregate 23 is a substitute to Input 1. Increasing the price of input 2 leads to a higher price of the aggregate 23 and therefore to substitutions of Inputs 2 and 3 to Input 1. Depending on the share of input 1 into the production ( $\varphi_1$ ) and on the level of ES in the first and second nest ( $\rho_{1,23}, \rho_{2,3}$ ), the quantity of Input 3 may decrease. Equation (31) shows that this unintuitive effect is avoided if  $\rho_{2,3} > \rho_{1,23} \cdot \varphi_1$ . Therefore choosing a higher level of ES at the second level of the nest ( $\rho_{2,3} > \rho_{1,23}$ ) will ensure that the increase of the price of one input always leads to a decrease in its demand. But if Input 2 and 3 are complementary inputs, that is if  $\rho_{2,3}$  is close to zero, this unintuitive result is likely to arise. Therefore complementarity between production factors are often mentioned in the

literature to justify negative ES. The most famous example is the complementarity between capital and energy (see e.g. Berndt and Wood, 1979; Frondel and Schmidt, 2002; Roy et al., 2006).

#### 7. Conclusions

This article has defined the VOE-CD function and shown that this function can be used to formulate any homogeneous production function. This framework appears to have several advantages. First, it is relatively simple compared to most alternative approaches while allowing a wide range of substitution possibilities. It provides a linear formulation and thus avoid the tedious algebraic of the second order approximation used in flexible functions such as the Translog function. It allows for the derivation of linear input demand functions without involving the duality theorem which holds only at the optimum. Second, it provides a generalization of the CES function to the case where the ES between each pair of inputs are not equal. Third, its tractability allows for a straightforward analysis of the substitution properties of a system of nested functions.

Moreover, this approach has potentially several very useful applications. As it leads to linear input demands that are general in terms of substitution possibilities, it may prove promising in the econometric analysis of the producer. In this respect, the attempt made by Lemoine et al. (2010) in a related research to estimate a VOE-CD function in the Euro Zone in the case of two inputs (labor and capital) gave promising results. It could be extended to account for energy substitutions and by applying the approach developed by León-Ledesma et al. (2010) that allows for a robust and joint identification of the ES and the biased technical change parameters.

Applied general equilibrium models provide another important application. As in the multisector macroeconomic model Three-ME (Callonnec et al., 2013; Landa et al., 2016), the input demands derived from a VOE-CD function can easily be introduced to model the substitutions between energy, capital, labor and material but also between energy sources (electricity, petrol, etc.). Compared to the nested CES approach, it allows for testing alternative substitution hypotheses without changing the nest structure of the model. Compared to the use of the traditional flexible functions (such as the Translog function), it has the advantage to provide tractable and well-behaved input demands.

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#### Appendix A: Demonstration of Equation (23)

[Online supplement]

Combining the first order conditions (21) to the definition of the ES (9) gives:

$$\dot{X}_{j} - \dot{X}_{j'} = -\eta_{jj'} (\dot{P}_{j}^{X} - \dot{P}_{j'}^{X})$$
(A.1)

Inserting (A-1) into the production function (2) solving for  $\dot{X}_{j}$  gives:

$$\dot{Q} = \varphi_{j} \dot{X}_{j} + \sum_{\substack{j'=1\\j' \neq j}}^{J} \varphi_{j'} \left( \dot{X}_{j} + \eta_{jj'} (\dot{P}_{j}^{X} - \dot{P}_{j'}^{X}) \right)$$
(A.2)

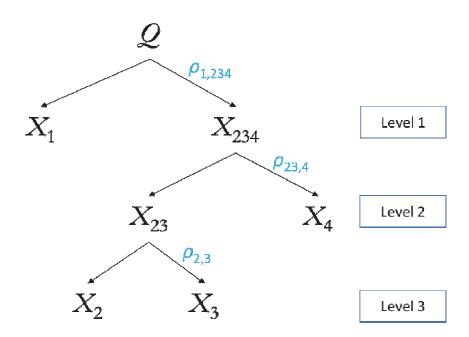
Rearranging (A.2) gives (23).

#### Appendix B: Example of nested CES functions with 4 inputs

[Online supplement]

In general equilibrium modeling and econometric studies, it is common to have an additional input: material (that is non energy intermediary consumption). This lead to a production technology with 4 inputs: capital ( $X_2$ ), labor ( $X_4$ ), energy ( $X_3$ ) and material ( $X_1$ ): also known as KLEM. Figure 6 shows a commonly used nested structure with 4 inputs. At the first level, material ( $X_1$ ) can be substituted with the aggregate capital/energy/labor ( $X_{234}$ ) with an ES of  $\rho_{1,234}$ . At the second level, the aggregate capital/energy ( $X_{23}$ ) is a substitute to labor ( $X_4$ ) with an ES of  $\rho_{23,4}$ . At the third level, capital ( $X_2$ ) can be substituted to energy ( $X_3$ ) with an ES of  $\rho_{2,3}$ .

#### Figure 6. Example of nested CES function with 4 inputs



The demand for input (23) can be used to represent this nested structure, replacing eventually Q and  $P_j^X$  by the relevant aggregate. This leads to the following linear system of Equations:

$$\dot{X}_{1} = \dot{Q} - \rho_{1,234} \varphi_{234/1234} (\dot{P}_{1}^{X} - \dot{P}_{234}^{X})$$
(B.1)

$$\dot{X}_2 = \dot{X}_{23} - \rho_{2,3} \varphi_{3/23} (\dot{P}_2^X - \dot{P}_3^X)$$
 (B.2)

$$\dot{X}_{3} = \dot{X}_{23} - \rho_{2,3} \varphi_{2/23} (\dot{P}_{3}^{X} - \dot{P}_{2}^{X})$$
(B.3)

$$\dot{X}_{4} = \dot{X}_{234} - \rho_{23,4} \varphi_{23/234} (\dot{P}_{4}^{X} - \dot{P}_{23}^{X})$$
(B.4)

$$\dot{X}_{23} = \dot{X}_{234} - \rho_{23,4} \varphi_{4/234} (\dot{P}_{23}^{X} - \dot{P}_{4}^{X})$$
(B.5)

$$\dot{X}_{234} = \dot{Q} - \rho_{1,234} \varphi_{1/1234} (\dot{P}_{234}^{X} - \dot{P}_{1}^{X})$$
(B.6)

Where  $\varphi_{234/1234} = (1-\varphi_1)$  is the share of the aggregated  $X_{234}$  into the production and  $\varphi_{3/23} = \varphi_3 / (1-\varphi_1-\varphi_4)$  is the share of the input  $X_3$  into the aggregated  $X_{23}$ . Following the same logic,  $\varphi_{2/23} = \varphi_2 / (1-\varphi_1-\varphi_4)$ ,  $\varphi_{23/234} = (\varphi_2+\varphi_3)/(1-\varphi_1)$ ,  $\varphi_{4/234} = \varphi_4 / (1-\varphi_1)$ ,  $\varphi_{1/1234} = \varphi_1$ . The price aggregates are:  $\dot{P}_{234}^X = (\varphi_2\dot{P}_2^X + \varphi_3\dot{P}_3^X + \varphi_4\dot{P}_4^X)/(1-\varphi_1)$  and  $\dot{P}_{23}^X = (\varphi_2\dot{P}_2^X + \varphi_3\dot{P}_3^X)/(1-\varphi_1-\varphi_4)$ .

Solving the above system in order to eliminate the (price) aggregates, it is straightforward to derive the explicit production factors demand as defined in (23) with J = 4. As shown below, after some algebra, we find the following ES between each pair of inputs:

$$\eta_{1,2} = \eta_{1,3} = \eta_{1,4} = \rho_{1,234}$$

$$\eta_{2,3} = \frac{\rho_{2,3}}{1 - \varphi_1 - \varphi_4} - \frac{\rho_{1,234} \cdot \varphi_1}{1 - \varphi_1} - \frac{\rho_{23,4} \cdot \varphi_4}{(1 - \varphi_1)(1 - \varphi_1 - \varphi_4)}$$
(B.7)
$$\eta_{2,4} = \eta_{3,4} = \frac{\rho_{23,4} - \rho_{1,234} \cdot \varphi_1}{1 - \varphi_1}$$

As in the case of a nested structure with 4 inputs, the sign of the effective ES between inputs intervening at the lower level of the nest is ambiguous. From Equation (B.7), it is easy to show that all  $\eta_{j,j'}$  are positive if:

$$\eta_{1,2} = \eta_{1,3} = \eta_{1,4} > 0 \text{ if } \rho_{1,234} > 0$$
  

$$\eta_{2,3} > 0 \text{ if } \rho_{2,3} > \rho_{1,234}.\varphi_1(1-\phi) + \rho_{23,4}\phi \quad \text{with } \phi = \frac{\varphi_4}{1-\varphi_1} \in [0;1] \quad (B.8)$$
  

$$\eta_{2,4} = \eta_{3,4} > 0 \text{ if } \rho_{23,4} > \rho_{1,234}.\varphi_1$$

Similarly to the case with 3 inputs, these conditions are always satisfied (whatever the values of the shares  $\varphi_j$  if the ES defined in the lower levels of the nest are higher than the ones at the higher levels, that is if  $\rho_{2,3} > \rho_{23,4} > \rho_{1,234}$ .

#### Proof. (derivation of Equation (B.7))

Equation (B.1) can be reformulated as follows:

$$\dot{X}_{1} = \dot{Q} - \rho_{1,234} (1 - \varphi_{1}) \frac{\varphi_{2}(\dot{P}_{1}^{X} - \dot{P}_{2}^{X}) + \varphi_{3}(\dot{P}_{1}^{X} - \dot{P}_{3}^{X}) + \varphi_{4}(\dot{P}_{1}^{X} - \dot{P}_{4}^{X})}{(1 - \varphi_{1})}$$
(B.9)

Equation (23) for j = 1 and J = 4 is:

$$\dot{X}_{1} = \dot{Q} - \eta_{12}\varphi_{2}(\dot{P}_{1}^{X} - \dot{P}_{2}^{X}) - \eta_{13}\varphi_{3}(\dot{P}_{1}^{X} - \dot{P}_{3}^{X}) - \eta_{14}\varphi_{4}(\dot{P}_{1}^{X} - \dot{P}_{4}^{X})$$
(B.10)

(B.9) is equivalent to (B.10) if  $\eta_{1,2} = \eta_{1,3} = \eta_{1,4} = \rho_{1,234}$  as stated in Equation (B.7).

Inserting Equation (B.6) into (B.5) and then into (B.2) gives:

$$\dot{X}_{2} = \dot{Q} - \rho_{1,234} \varphi_{1/1234} (\dot{P}_{234}^{X} - \dot{P}_{1}^{X}) - \rho_{23,4} \varphi_{4/234} (\dot{P}_{23}^{X} - \dot{P}_{4}^{X}) - \rho_{2,3} \varphi_{3/23} (\dot{P}_{2}^{X} - \dot{P}_{3}^{X})$$
(B.11)

Adding  $\dot{P}_2^X - \dot{P}_2^X$  in the terms  $(\dot{P}_{234}^X - \dot{P}_1^X)$  and  $(\dot{P}_{23}^X - \dot{P}_4^X)$  and rearranging, (B.11) can be reformulated as:

$$\dot{X}_{2} = \dot{Q} - (\dot{P}_{2}^{X} - \dot{P}_{1}^{X}) \rho_{1,234} \varphi_{1} - (\dot{P}_{2}^{X} - \dot{P}_{3}^{X}) \left[ \rho_{2,3} \varphi_{3/23} - \rho_{1,234} \varphi_{1} \varphi_{3/234} - \rho_{23,4} \varphi_{4/234} \varphi_{3/23} \right]$$
(B.12)  
$$- (\dot{P}_{2}^{X} - \dot{P}_{4}^{X}) \left[ \rho_{23,4} \varphi_{4/234} - \rho_{1,234} \varphi_{1} \varphi_{4/234} \right]$$

Which is equivalent to:

$$\dot{X}_{2} = \dot{Q} - (\dot{P}_{2}^{X} - \dot{P}_{1}^{X})\varphi_{1} \Big[ \rho_{1,234} \Big] \\ - (\dot{P}_{2}^{X} - \dot{P}_{3}^{X})\varphi_{3} \Big[ \frac{\rho_{2,3}}{1 - \varphi_{1} - \varphi_{4}} - \frac{\rho_{1,234}\varphi_{1}}{1 - \varphi_{1}} - \frac{\rho_{23,4}\varphi_{4}}{(1 - \varphi_{1})(1 - \varphi_{1} - \varphi_{4})} \Big]$$

$$- (\dot{P}_{2}^{X} - \dot{P}_{4}^{X})\varphi_{4} \Big[ \frac{\rho_{23,4} - \rho_{1,234}\varphi_{1}}{1 - \varphi_{1}} \Big]$$
(B.13)

The terms between [...] can be identified to the ES of Equation (23) for j = 2 and J = 4. As stated in Equation (B.7), we get  $\eta_{2,3} = \frac{\rho_{2,3}}{1-\varphi_1 - \varphi_4} - \frac{\rho_{1,234} \cdot \varphi_1}{1-\varphi_1} - \frac{\rho_{23,4} \cdot \varphi_4}{(1-\varphi_1)(1-\varphi_1 - \varphi_4)}$  and  $\eta_{2,4} = \frac{\rho_{23,4} - \rho_{1,234} \cdot \varphi_1}{1-\varphi_1}$ .

Inserting Equation (B.6) into (B.5) and then into (B.3) gives:

$$\dot{X}_{3} = \dot{Q} - \rho_{1,234} \varphi_{1/1234} (\dot{P}_{234}^{X} - \dot{P}_{1}^{X}) - \rho_{23,4} \varphi_{4/234} (\dot{P}_{23}^{X} - \dot{P}_{4}^{X}) - \rho_{2,3} \varphi_{2/23} (\dot{P}_{3}^{X} - \dot{P}_{2}^{X})$$
(B.14)

Rearranging in the same way as we did for  $\dot{X}_2$  gives:

$$\begin{aligned} \dot{X}_{3} &= \dot{Q} - (\dot{P}_{3}^{X} - \dot{P}_{1}^{X}) \varphi_{1} \Big[ \rho_{1,234} \Big] \\ &- (\dot{P}_{3}^{X} - \dot{P}_{2}^{X}) \varphi_{2} \Big[ \frac{\rho_{2,3}}{1 - \varphi_{1} - \varphi_{4}} - \frac{\rho_{1,234} \varphi_{1}}{1 - \varphi_{1}} - \frac{\rho_{23,4} \varphi_{4}}{(1 - \varphi_{1})(1 - \varphi_{1} - \varphi_{4})} \Big] \\ &- (\dot{P}_{3}^{X} - \dot{P}_{4}^{X}) \varphi_{4} \Big[ \frac{\rho_{23,4} - \rho_{1,234} \varphi_{1}}{1 - \varphi_{1}} \Big] \end{aligned}$$
(B.15)

The terms between [...] corresponds to the result stated in Equation (B.7).

Inserting Equation (B.6) into (B.4) and using the same approach, we get the relation for  $\dot{X}_4$  which corresponds to the outcome stated in Equation (B.7):

$$\dot{X}_{4} = \dot{Q} - (\dot{P}_{4}^{X} - \dot{P}_{1}^{X})\varphi_{1} \Big[ \rho_{1,234} \Big] \\ - (\dot{P}_{4}^{X} - \dot{P}_{2}^{X})\varphi_{2} \Big[ \frac{\rho_{23,4} - \rho_{1,234}}{1 - \varphi_{1}} \Big] \\ - (\dot{P}_{4}^{X} - \dot{P}_{3}^{X})\varphi_{3} \Big[ \frac{\rho_{23,4} - \rho_{1,234}}{1 - \varphi_{1}} \Big]$$
(B.16)